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# ISSUANCE OF US\$200 MILLION 12.5% SENIOR NOTES DUE 2022

Reference is made to the announcement of the Company dated 6 March 2020 in respect of the proposed Notes Issue.

On 6 March 2020, the Company, the Parent Guarantor and the Subsidiary Guarantors entered into the Purchase Agreement with Guotai Junan International, Haitong International, China CITIC Bank International, Shenwan Hongyuan HK, Zhongrong PT Securities Limited, AMTD, Kaisa Financial and Admiralty Harbour.

**MiFID II professionals/ECPs-only/No PRIIPs KID** – Manufacturer target market (MiFID II product governance) is eligible counterparties and professional clients only (all distribution channels). No PRIIPs key information document (KID) has been prepared as the Notes are not available to retail investors in the European Economic Area and the U.K.

The Company will seek a listing of the Notes on the Stock Exchange. A confirmation of the eligibility for the listing of the Notes has been received from the Stock Exchange. Admission of the Notes to the Stock Exchange is not to be taken as an indication of the merits of the Company or the Notes.

Reference is made to the announcement of the Company dated 6 March 2020 in respect of the proposed Notes Issue. On 6 March 2020, the Company, together with the Parent Guarantor and the Subsidiary Guarantors, entered into the Purchase Agreement with Guotai Junan International, Haitong International, China CITIC Bank International, Shenwan Hongyuan HK, Zhongrong PT Securities Limited, AMTD, Kaisa Financial and Admiralty Harbour in connection with the Notes Issue.

## THE PURCHASE AGREEMENT

Date: 6 March 2020

## Parties to the Purchase Agreement

- (a) the Company;
- (b) the Parent Guarantor;
- (c) the Subsidiary Guarantors;
- (d) Guotai Junan International;
- (e) Haitong International;
- (f) China CITIC Bank International;
- (g) Shenwan Hongyuan HK;
- (h) Zhongrong PT Securities Limited;

- (i) AMTD;
- (j) Kaisa Financial; and
- (k) Admiralty Harbour.

In respect of the offer and sale of the Notes, Guotai Junan International, Haitong International and China CITIC Bank International are the joint global coordinators, joint bookrunners and joint lead managers, while Shenwan Hongyuan HK, Zhongrong PT Securities Limited, AMTD, Kaisa Financial and Admiralty Harbour are the joint bookrunners and joint lead managers. They are also the initial purchasers of the Notes.

To the best of the Directors' knowledge, information and belief, having made all reasonable enquiries, each of Guotai Junan International, Haitong International, China CITIC Bank International, Shenwan Hongyuan HK, Zhongrong PT Securities Limited, AMTD, Kaisa Financial and Admiralty Harbour is an independent third party and not a connected person of the Company and its connected persons.

**MiFID II professionals/ECPs-only/No PRIIPs KID** – Manufacturer target market (MiFID II product governance) is eligible counterparties and professional clients only (all distribution channels). No PRIIPs key information document (KID) has been prepared as the Notes are not available to retail investors in the European Economic Area and the U.K.

The Notes, the Parent Guarantee and the Subsidiary Guarantees have not been, and will not be, registered under the Securities Act. The Notes, the Parent Guarantee and the Subsidiary Guarantees will only be offered and sold by the initial purchasers of the Notes outside the United States in compliance with Regulation S under the Securities Act, and may not be offered or sold within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. None of the Notes will be offered to the public in Hong Kong.

#### **Principal terms of the Notes**

The following is a summary of certain provisions of the Notes and the Indenture. This summary does not purport to be complete and is qualified in its entirety by reference to the provisions of the Indenture, the Notes, the Parent Guarantee, the Subsidiary Guarantees, and the JV Subsidiary Guarantees, if any.

#### Notes Offered

Subject to certain conditions to completion, the Company will issue US\$200 million in aggregate principal amount of 12.5% senior notes due 2022.

## **Offering** Price

The offering price will be 98.961% of the principal amount of the Notes.

#### Interest

The Notes will bear interest at the rate of 12.5% per annum, payable semi-annually in arrears on 13 March and 13 September in each year, commencing on 13 September 2020.

## Ranking of the Notes

The Notes are (1) general obligations of the Company; (2) senior in right of payment to any existing and future obligations of the Company expressly subordinated in right of payment to the Notes; (3) at least *pari passu* in right of payment with all other unsecured, unsubordinated indebtedness of the Company (subject to any priority rights of such unsecured, unsubordinated indebtedness pursuant to applicable law); (4) guaranteed by the Parent Guarantor, Subsidiary Guarantors and the JV Subsidiary Guarantors (if any) on a senior basis, subject to certain limitations; (5) effectively subordinated to the secured obligations (if any) of the Company, the Parent Guarantor, the Subsidiary Guarantors and the JV Subsidiary Guarantors (if any), to the extent of the value of the assets serving as security therefor; and (6) effectively subordinated to all existing and future obligations of the Non-Guarantor Subsidiaries (as defined in the Indenture).

## Events of default

The events of default under the Notes include, among others: (a) default in the payment of principal of (or premium, if any, on) the Notes when the same becomes due and payable at maturity, upon acceleration, redemption or otherwise; (b) default in the payment of interest on any Note when the same becomes due and payable, and such default continues for a period of 30 consecutive days; (c) default in the performance or breach of the provisions of certain covenants under the Indenture relating to consolidation, merger and sale of assets, the failure by the Company or the Parent Guarantor to make or consummate an offer to purchase in the manner described in the Indenture; (d) the Parent Guarantor or certain of the Company's subsidiaries defaults in the performance of or breaches any other covenant or agreement in the Indenture or under the Notes (other than a default specified in (a), (b) or (c) above) and such default or breach continues for a period of 30 consecutive days after written notice by China Construction Bank (Asia) Corporation Limited as trustee or the holders of 25% or more in aggregate principal amount of the Notes; (e) there occurs with respect to any indebtedness of the Parent Guarantor or certain of the Company's subsidiaries having an outstanding principal amount of US\$10.0 million (or the dollar equivalent thereof) or more in the aggregate for all such indebtedness, whether such indebtedness now exists or shall hereafter be created, (i) an event of default that has caused the holder thereof to declare such indebtedness to be due and payable prior to its stated maturity and/or (ii) the failure to make a principal payment when due; (f) one or more final judgments or orders for the payment of money are rendered against the Parent Guarantor or certain of the Company's subsidiaries and are not paid or discharged, and there is a period of 60 consecutive days following entry of the final judgment or order that causes the aggregate amount for all such final judgments or orders outstanding and not paid or discharged against all such persons to exceed US\$10.0 million (or the dollar equivalent thereof) during which a stay of enforcement, by reason of a pending appeal or otherwise, is not in effect; (g) an involuntary case or other proceeding is commenced against the Parent Guarantor or certain of the Company's subsidiaries with respect to it or its debts under any applicable bankruptcy, insolvency or other similar law now or hereafter in effect seeking the appointment of a receiver, liquidator, assignee, custodian, trustee, sequestrator or similar official of the Parent Guarantor or certain of its subsidiaries or for any substantial part of the property and assets of the Parent Guarantor or certain of its subsidiaries, and such involuntary case or other proceeding remains undismissed and unstayed for a period of 60 consecutive days, or an order for relief is entered against the Parent Guarantor or certain of its subsidiaries under any applicable bankruptcy, insolvency or other similar law as now or hereafter in effect; (h) the Parent Guarantor or certain of the Company's subsidiaries commence voluntary bankruptcy, insolvency or other similar proceedings, consent to such similar action or effects any general assignment for the benefit of creditors; and (i) the Parent Guarantor, any Subsidiary Guarantor or JV Subsidiary Guarantor (if any) denies or disaffirms its obligations under its guarantee or, except as permitted by the Indenture, any guarantee is determined to be unenforceable or invalid or shall for any reason cease to be in full force and effect.

If an event of default (other than an event of default specified in clause (g) or (h) above) occurs and is continuing under the Indenture, the trustee or the holders of at least 25% in aggregate principal amount of the Notes then outstanding, by written notice to the Company (and to the trustee if such notice is given by the holders), may, and the trustee at the written request of such holders shall, subject to receiving indemnity and/or security and/or prefunding to its satisfaction, declare the principal of, premium, if any, and accrued and unpaid interest on the Notes to be immediately due and payable. Upon a declaration of acceleration, such principal of, premium, if any, and accrued and unpaid interest shall be immediately due and payable. If an event of default specified in clause (g) or (h) above occurs, the principal of, the premium, if any, and accrued and unpaid interest on the Notes then outstanding shall automatically become and be immediately due and payable without any declaration or other act on the part of the trustee or any holder.

#### Covenants

The Notes, the Indenture, the Parent Guarantee, the Subsidiary Guarantees and the JV Subsidiary Guarantees (if any) will limit the Company's ability and the ability of certain of its subsidiaries to, among other things:

- (a) incur or guarantee additional indebtedness and issue disqualified or preferred stock;
- (b) make investments or other specified restricted payments;
- (c) issue or sell capital stock of certain of its subsidiaries;
- (d) guarantee indebtedness of certain of its subsidiaries;
- (e) sell assets;
- (f) create liens;

- (g) enter into sale and leaseback transactions;
- (h) engage in any business other than permitted business;
- (i) enter into agreements that restrict the ability of certain of its subsidiaries to pay dividends, transfer assets or make intercompany loans;
- (j) enter into transactions with shareholders or affiliates; and
- (k) effect a consolidation or merger.

#### **Optional Redemption**

At any time and from time to time prior to 13 September 2022, the Company may at its option redeem the Notes, in whole but not in part, at a redemption price equal to 100% of the principal amount of the Notes plus the applicable premium as of, and accrued and unpaid interest (if any) to (but not including), the redemption date. Neither the trustee nor the paying agent is responsible for calculating or verifying the applicable premium.

At any time and from time to time prior to 13 September 2022, the Company may redeem up to 35% of the aggregate principal amount of the Notes with the net cash proceeds of one or more sales of common stock of the Parent Guarantor in an equity offering at a redemption price of 112.5% of the principal amount of the Notes redeemed, plus accrued and unpaid interest, if any, to (but not including) the redemption date; provided that at least 65% of the aggregate principal amount of the Notes originally issued on the original issue date remains outstanding after each such redemption and any such redemption takes place within 60 days after the closing of the related equity offering.

## **Listing Rules Implications**

The Parent Guarantor is a controlling shareholder of the Company and the Unlisted Subsidiary Guarantors are wholly owned by the Parent Guarantor. The Parent Guarantor and the Unlisted Subsidiary Guarantors are therefore connected persons of the Company under Chapter 14A of the Listing Rules. The Parent Guarantee and the guarantees to be provided by Unlisted Subsidiary Guarantors in relation to the Notes will constitute financial assistance from connected persons for the benefit of the Company. Such financial assistance is provided on normal commercial terms or better and is not secured by the assets of the Group and is therefore exempted under Rule 14A.90 of the Listing Rules from all reporting, announcement and independent shareholders' approval requirements.

#### **Reasons for the Notes Issue**

The Group was founded in Zhengzhou in 1995 and has since grown into a renowned multinational group with integrated real estate businesses. Now with its footprint across Henan Province, Beijing, Hubei, Shandong and Hainan Provinces, Hong Kong, as well as Japan, Singapore and other countries and regions, the Group is the largest residential property developer in Zhengzhou in terms of both contracted sales and gross floor areas sold from 2012 to 2018, according to the China Real Estate Association and China Real Estate Appraisal. The Group has also established a strong presence in Henan Province.

The Company intends to use the net proceeds of the Notes Issue to refinance existing indebtedness and for project developments and general corporate purposes. It may adjust its plans in response to changing market conditions and, thus, reallocate the use of the net proceeds.

#### Listing and rating

The Company will seek a listing of the Notes on the Stock Exchange. A confirmation of the eligibility for the listing of the Notes has been received from the Stock Exchange for the listing of the Notes by way of debt issues to professional investors only as described in the offering memorandum. Admission of the Notes to the Stock Exchange is not to be taken as an indication of the merits of the Company or the Notes.

The Notes are expected to be rated "B2" by Moody's Investors Service, Inc.

## DEFINITIONS

In this announcement, the following expressions shall have the meanings set forth below unless the context requires otherwise:

"Admiralty Harbour"	Admiralty Harbour Capital Limited
"AMTD"	AMTD Global Markets Limited
"Board"	the board of Directors of the Company
"China CITIC Bank International"	China CITIC Bank International Limited
"Company"	Zensun Enterprises Limited, a company incorporated in Hong Kong with limited liability, the shares of which are listed on the Main Board of the Stock Exchange
"connected person"	has the meaning ascribed to it under the Listing Rules
"Directors"	the directors of the Company
"Group"	the Parent Guarantor, the Company and their subsidiaries

"Guotai Junan International"	Guotai Junan Securities (Hong Kong) Limited
"Haitong International"	Haitong International Securities Company Limited
"Hong Kong"	the Hong Kong Special Administrative Region of the People's Republic of China
"Indenture"	the written agreement entered into between the Company, the Parent Guarantor and the Subsidiary Guarantors as guarantors and China Construction Bank (Asia) Corporation Limited as trustee, that specifies the terms and conditions of the Notes including the covenants, events of default, interest rate of the Notes and the maturity date
"JV Subsidiary Guarantees"	limited recourse guarantees given by the JV Subsidiary Guarantors on the Notes
"JV Subsidiary Guarantors"	certain subsidiaries of the Company, other than the Parent Guarantor and Subsidiary Guarantors, that guarantee the Company's obligations under the Notes
"Kaisa Financial"	Kaisa Financial Group Company Limited
"Listing Rules"	the Rules Governing the Listing of Securities on the Stock Exchange
"Notes"	the US\$200 million 12.5% senior notes due 2022 to be issued by the Company
"Notes Issue"	the issue of the Notes by the Company
"Parent Guarantee"	the guarantees to be provided by the Parent Guarantor in respect of the Notes
"Parent Guarantor"	Zensun Group Limited, the company incorporated in the British Virgin Islands with limited liability which will provide guarantees for the Notes
"PRC"	People's Republic of China, excluding Hong Kong, Macao Special Administrative Region of the People's Republic of China and Taiwan for the purpose of this announcement
"PRIIPs"	Packaged retail and insurance-based investment products (as defined by Regulation (EU) No 1286/2014, as amended)

"Purchase Agreement"	the agreement dated 6 March 2020 entered into by and among Guotai Junan International, Haitong International, China CITIC Bank International, Shenwan Hongyuan HK, Zhongrong PT Securities Limited, AMTD, Kaisa Financial and Admiralty Harbour, the Company, the Parent Guarantor and the Subsidiary Guarantors in relation to the Notes Issue
"Securities Act"	the United States Securities Act of 1933, as amended
"Shenwan Hongyuan HK"	Shenwan Hongyuan Securities (H.K.) Limited
"Stock Exchange"	The Stock Exchange of Hong Kong Limited
"Subsidiary Guarantees"	the guarantees to be provided by the Subsidiary Guarantors in respect of the Notes
"Subsidiary Guarantors"	the Unlisted Subsidiary Guarantors and certain existing non- PRC subsidiaries of the Company that on the issue date of the Notes will provide guarantees for the Notes
"U.K."	the United Kingdom
"U.S. Dollars" or "US\$"	United States dollar(s), the lawful currency of the United States
"United States"	the United States of America
"Unlisted Subsidiary Guarantors"	Zensun International Holdings Company Limited, HQ Neptune Investments Limited, Ever Diamond Global Company Limited, Honor Challenge Investment Limited and Champ Win Enterprise Limited, which are subsidiaries of the Parent Guarantor providing guarantees for the Notes
"Zhongrong PT Securities Limited"	Zhongrong PT Securities Limited
<i>"%</i> "	per cent
	By Order of the Board

Zensun Enterprises Limited Zhang Jingguo Chairman, Chief Executive Officer and Executive Director

## Hong Kong, 8 March 2020

As at the date of this announcement, the executive Directors are Mr. Zhang Jingguo and Mr. Zhang Guoqiang; the non-executive Director is Ms. Huang Yanping and the independent non-executive Directors are Mr. Liu Da, Dr. Liu Qiao and Mr. Ma Yuntao.