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**ZH INTERNATIONAL HOLDINGS LIMITED**

**正恒國際控股有限公司**

*(Incorporated in Hong Kong with limited liability)*

**(Stock Code: 185)**

**VERY SUBSTANTIAL ACQUISITION TRANSACTIONS  
ACQUISITIONS OF LAND USE RIGHTS  
IN BEIJING, THE PRC  
AND  
FINANCIAL ASSISTANCE FROM CONTROLLING SHAREHOLDER**

A letter from the Board is set out on pages 6 to 15 of this circular.

13 June 2017

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## DEFINITIONS

*The following expressions in this circular have the meanings set out below unless the content requires otherwise:*

“Acquisitions”	:	the First Acquisition and the Second Acquisition
“associate(s)”	:	has the meaning ascribed to it under the Listing Rules
“Auction”	:	the public auction held by Land and Resources Committee of Beijing Municipal Bureau of Land and Resources at which the Land Parcel I and the Land Parcel II were offered for sale
“Board”	:	the board of Directors
“Company”	:	ZH International Holdings Limited, a company incorporated in Hong Kong with limited liability, the shares of which are listed on the Main Board of the Stock Exchange
“connected person(s)”	:	has the meaning ascribed to it under the Listing Rules
“Consideration of Land Parcel I”	:	RMB2,890,000,000, being the price for the First Acquisition of the land use rights of the Land Parcel I
“Consideration of Land Parcel II”	:	RMB1,210,000,000, being the price for the Second Acquisition of the land use rights of the Land Parcel II
“Controlling Shareholder”	:	Joy Town Inc., a company controlled by Ms. Huang, directly holds 3,579,612,209 Shares of the Company, representing approximately 57.95% of the existing issued shares capital of the Company
“Director(s)”	:	the director(s) of the Company
“Financial Assistance”	:	unsecured loan(s) provided by Zensun upon Henan Xinzhu’s request, of RMB2,890,000,000, and RMB1,210,000,000 for a duration of two years pursuant to the First Loan Agreement and the Second Loan Agreement, collectively and respectively
“First Acquisition”	:	the acquisition of land use rights of the Land Parcel I by Henan Xinzhu through public bidding process at the Auction held on 27 April 2017

## DEFINITIONS

- “First Confirmation Notice” : the confirmation notice of land transaction by auction\* (成交確認書) issued on 27 April 2017 by Land Reserve Centre of Beijing Municipal Bureau of Land and Resources to Henan Xinzhu confirming the First Acquisition at the Auction
- “First Land Use Rights Grant Contract” : the land use rights grant contract entered into between Henan Xinzhu and Land and Resources Committee of Beijing Municipal Bureau of Land and Resources in respect of the Land Parcel I on 22 May 2017 and any supplemental agreement thereof
- “First Loan Agreement” : the loan agreement entered into between Henan Xinzhu and Zensun on 27 April 2017 and any supplemental agreement thereof to provide unsecured loan(s) of RMB2,890,000,000 for a duration of two years, with discretionary right on Zensun to demand immediate repayment. Such loan(s) will be available for drawdown by Henan Xinzhu in accordance with actual needs within two years from the date of the First Loan Agreement at an interest rate of not more than 4% per annum on the loan(s) actually drawdown
- “Group” : the Company and its subsidiaries from time to time
- “Henan Xinzhu” : Henan Xinzhu Real Estate Company Limited\* (河南新築置業有限公司), a company established in the PRC with limited liability, an indirect wholly-owned subsidiary of the Company
- “HK\$” : Hong Kong dollar(s), the lawful currency of Hong Kong
- “Hong Kong” : the Hong Kong Special Administrative Region of the People’s Republic of China
- “Independent Third Party” : a third party independent of the Company and the connected persons of the Company
- “Land and Resources Committee of Beijing Municipal Bureau of Land and Resources” : Land and Resources Committee of Beijing Municipal Bureau of Land and Resources\* (北京市規劃和國土資源管理委員會)

## DEFINITIONS

- “Land Parcel I” : a piece of land located at Huaifang Village and Xingong Village, Nanyuan County, Fengtai District\* (豐台區南苑鄉槐房村、新官村), Beijing City, the PRC (land code no. 京土整儲掛(豐) [2017] 026) with a total site area of approximately 53,213.75 sq.m. and a permitted plot ratio of 1.89, the land use right of which was offered for sale at the Auction held on 27 April 2017
- “Land Parcel II” : a piece of land located at 5th Avenue District, Shunyi Newtown, Renhe Town, Shunyi District\* (順義區仁和鎮順義新城第五街區), Beijing City, the PRC (land code no. 京土整儲掛(順) [2017] 027) with a total site area of approximately 41,170.23 sq.m. and a permitted plot ratio of 1.46, the land use right of which was offered for sale at the Auction held on 27 April 2017
- “Land Parcels” : Land Parcel I and the Land Parcel II
- “Land Reserve Centre of Beijing Municipal Bureau of Land and Resources” : Land Reserve Centre of Beijing Municipal Bureau of Land and Resources\* (北京市土地整理儲備中心)
- “Latest Practicable Date” : 8 June 2017, being the latest practicable date prior to the printing of this circular for the purpose of ascertaining certain information contained in this circular
- “Listing Rules” : Rules Governing the Listing of Securities on the Stock Exchange
- “Mr. Zhang” : Mr. Zhang Jingguo, the Chairman, Chief Executive Officer and executive Director of the Company
- “Ms. Huang” : Ms. Huang Yanping, the non-executive Director and a Controlling Shareholder of the Company
- “PRC” : the People’s Republic of China, which shall, for the purposes of this circular, shall exclude Hong Kong, the Macau Special Administrative Region of the PRC and Taiwan
- “PRC Governmental Body” : has the meaning ascribed to it under the Listing Rules
- “PRC law” : has the meaning ascribed to it under the Listing Rules

## DEFINITIONS

“RMB”	:	Renminbi, the lawful currency of the PRC
“Second Acquisition”	:	the acquisition of land use rights of the Land Parcel II by Henan Xinzhu through public bidding process at the Auction held on 27 April 2017
“Second Confirmation Notice”	:	the confirmation notice of land transaction by auction issued on 27 April 2017 by Land Reserve Centre of Beijing Municipal Bureau of Land and Resources to Henan Xinzhu confirming the Second Acquisition at the Auction
“Second Land Use Rights Grant Contract”	:	the land use rights grant contract entered into between Henan Xinzhu and Land and Resources Committee of Beijing Municipal Bureau of Land and Resources in respect of the Land Parcel II on 22 May 2017 and any supplemental agreement thereof
“Second Loan Agreement”	:	the loan agreement entered into between Henan Xinzhu and Zensun on 27 April 2017 and any supplemental agreement thereof to provide unsecured loan(s) of RMB1,210,000,000 for a duration of two years, with discretionary right on Zensun to demand immediate repayment. Such loan(s) will be available for drawdown by Henan Xinzhu in accordance with actual needs within two years from the date of the Second Loan Agreement at an interest rate of not more than 4% per annum on the loan(s) actually drawdown
“SFO”	:	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)
“Share(s)”	:	ordinary share(s) in the share capital of the Company
“Shareholder(s)”	:	the holder(s) of the Shares
“sq.m.”	:	square meters
“Stock Exchange”	:	The Stock Exchange of Hong Kong Limited
“Total Consideration”	:	RMB4,100,000,000, being the aggregate of Consideration of Land Parcel I and Consideration of Land Parcel II
“U.S.” or “United States”	:	the United States of America

## DEFINITIONS

U.S.\$	:	United States dollars, the lawful currency of the United States
“Zensun”	:	Zensun Real Estate Co., Ltd* (河南正商置業有限公司), a company established in the PRC with limited liability and ultimately controlled by Ms. Huang
“%”	:	per cent.

*English names marked with “\*” are translations of their Chinese names and are included in this circular for identification purpose only, and should not be regarded as their official English translation. In the event of any inconsistency, the Chinese name prevails.*



**ZH INTERNATIONAL HOLDINGS LIMITED**

**正恒國際控股有限公司**

*(Incorporated in Hong Kong with limited liability)*

**(Stock Code: 185)**

*Executive Directors:*

Mr. Zhang Jingguo

*(Chairman and Chief Executive Officer)*

Mr. Zhang Guoqiang

*Registered and principal office:*

24/F., Wyndham Place,

40–44 Wyndham Street,

Central, Hong Kong

*Non-executive Director:*

Ms. Huang Yanping

*Independent non-executive Directors:*

Dr. Liu Qiao

Mr. Liu Da

Mr. Ma Yuntao

13 June 2017

*To the Shareholders (for information only),*

Dear Sir or Madam,

**VERY SUBSTANTIAL ACQUISITION TRANSACTIONS  
ACQUISITIONS OF LAND USE RIGHTS  
IN BEIJING, THE PRC  
AND  
FINANCIAL ASSISTANCE FROM CONTROLLING SHAREHOLDER**

**INTRODUCTION**

Reference is made to the announcement of the Company dated 28 April 2017 in related to the Acquisitions. The purpose of this circular is to provide you with, among other things, further details of the Acquisitions and such other information as required under the Listing Rules.

**ACQUISITIONS OF LAND USE RIGHTS**

Henan Xinzhu, an indirect wholly owned subsidiary of the Company, has made two successful bids for land use rights of two land parcels in Beijing City, namely Land Parcel I and Land Parcel II, through listing for sale process in the Auction held by Land and Resources Committee of Beijing Municipal Bureau of Land and Resources on 27 April 2017 for transfer of state-owned land use rights at a consideration of RMB2,890,000,000 and



## LETTER FROM THE BOARD

RMB1,210,000,000, respectively. The First Confirmation Notice and the Second Confirmation Notice were issued by Land Reserve Centre of Beijing Municipal Bureau of Land and Resources on 27 April 2017. The First Land Use Rights Grant Contract and the Second Land Use Rights Grant Contract were entered into between Henan Xinzhu and Land and Resources Committee of Beijing Municipal Bureau of Land and Resources on 22 May 2017.

### LAND PARCEL I

The Land Parcel I is located at Huaifang Village and Xingong Village, Nanyuan County, Fengtai District\* (豐台區南苑鄉槐房村、新官村), Beijing City, the PRC with a total site area of approximately 53,213.75 sq.m. and a permitted plot ratio of 1.89. The Land Parcel I is designated for residential usage and educational usage with the term of 70 years for residential use, 40 years for commercial use and 50 years for office use.

On 27 April 2017, Zensun entered into the First Loan Agreement with Henan Xinzhu to provide Financial Assistance to Henan Xinzhu of RMB2,890,000,000 for a duration of two years.

### FIRST CONFIRMATION NOTICE

Date : 27 April 2017

Parties : Henan Xinzhu; and  
Land Reserve Centre of Beijing Municipal Bureau of  
Land and Resources

Code of the land parcel : 京土整儲掛(豐) [2017] 026

Consideration : RMB2,890,000,000, which was arrived at after bidding at the Auction. A sum of RMB705,000,000 has been paid by Henan Xinzhu as the security deposit for the Auction. The details of the payment terms of the Consideration of Land Parcel I are set out in the First Land Use Rights Grant Contract.

## LETTER FROM THE BOARD

### MAJOR TERMS OF THE FIRST LAND USE RIGHTS GRANT CONTRACT

Date	:	22 May 2017
Parties	:	Henan Xinzhu (as transferee); and Land and Resources Committee of Beijing Municipal Bureau of Land and Resources (as transferor)
Location of the land parcel	:	Huaifang Village and Xingong Village, Nanyuan County, Fengtai District* (豐台區南苑鄉槐房村、新官村), Beijing City, the PRC
Total site area	:	53,213.75 sq.m.
Conditions of the land use rights	:	The permitted plot ratio of 1.89
Nature of the land use rights	:	Residential and educational usages
Term of the land use rights	:	70 years for residential use, 40 years for commercial use and 50 years for office use
Payment terms of the consideration	:	(1) A sum of RMB705,000,000 has been paid by Henan Xinzhu on 26 April 2017 as the security deposit for the Auction (2) A sum amount of RMB1,862,383,000 is payable within 35 calendar days from the date of First Confirmation Notice (3) The remaining amount of RMB322,617,000 is payable within 15 working days from the date of First Land Use Rights Grant Contract
Handover date:	:	On or before 12 June 2017
Commencement of construction	:	On or before 12 May 2018
Completion of construction	:	On or before 12 May 2021

It is currently expected that Land Parcel I will be used for the property development for residential and educational usages. The estimated maximum construction gross floor area for Land Parcel I will be approximately 100,410 sq.m. The development project for Land Parcel I is expected to be constructed and completed altogether as a whole. The construction work of Land Parcel I shall be subject to invitation tenders.

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### LAND PARCEL II

The Land Parcel II is located at 5th Avenue District, Shunyi Newtown, Renhe Town, Shunyi District\* (順義區仁和鎮順義新城第五街區), Beijing City, the PRC with a total site area of approximately 41,170.23 sq.m. and a permitted plot ratio of 1.46. The Land Parcel II is designated for residential usage with the term of 70 years for residential use, 40 years for commercial use and 50 years for office use.

On 27 April 2017, Zensun entered into the Second Loan Agreement with Henan Xinzhu to provide Financial Assistance to Henan Xinzhu of RMB1,210,000,000 for a duration of two years.

### SECOND CONFIRMATION NOTICE

Date : 27 April 2017

Parties : Henan Xinzhu; and  
Land Reserve Centre of Beijing Municipal Bureau of Land and Resources

Code of the land parcel : 京土整儲掛(順) [2017] 027

Consideration : RMB1,210,000,000, which was arrived at after bidding at the Auction. A sum of RMB270,000,000 has been paid by Henan Xinzhu as the security deposit for the Auction. The details of the payment terms of the Consideration of the Land Parcel II are set out in the Second Land Use Rights Grant Contract.

### MAJOR TERMS OF THE SECOND LAND USE RIGHTS GRANT CONTRACT

Date : 22 May 2017

Parties : Henan Xinzhu (as transferee); and  
Land and Resources Committee of Beijing Municipal Bureau of Land and Resources (as transferor)

Location of the land parcel : 5th Avenue District, Shunyi Newtown, Renhe Town, Shunyi District\* (順義區仁和鎮順義新城第五街區), Beijing City, the PRC

Total site area : 41,170.23 sq.m.

Conditions of the land use rights : The permitted plot ratio of 1.46

## LETTER FROM THE BOARD

Nature of the land use rights	:	Residential use
Term of the land use rights	:	70 years for residential use, 40 years for commercial use and 50 years for office use
Payment terms of the consideration	:	(1) A sum of RMB270,000,000 has been paid by Henan Xinzhu on 26 April 2017 as the security deposit for the Auction  (2) A sum of RMB447,900,900 is payable within 35 calendar days from the date of Second Confirmation Notice  (3) The remaining amount of RMB492,099,100 is payable within 15 working days from the date of Second Land Use Rights Grant Contract
Handover date:	:	On or before 12 June 2017
Commencement of construction	:	On or before 12 May 2018
Completion of construction	:	On or before 12 May 2021

It is currently expected that Land Parcel II will be used for the property development for residential usage. The estimated maximum construction gross floor area for Land Parcel II will be approximately 60,109 sq.m. The development project for Land Parcel II is expected to be constructed and completed altogether as a whole. The construction work of Land Parcel II shall be subject to invitation tenders.

### FINANCIAL ASSISTANCE FROM CONTROLLING SHAREHOLDER

On 27 April 2017, Zensun, a company ultimately controlled by Ms. Huang who is a Director and Controlling Shareholder of the Company, entered into two loan agreements, namely First Loan Agreement and Second Loan Agreement (“**Loan Agreement(s)**”) with Henan Xinzhu pursuant to which Zensun has agreed to provide, upon Henan Xinzhu’s request, unsecured loan(s) of RMB2,890,000,000 for Land Parcel I and RMB1,210,000,000 for Land Parcel II respectively, for a duration of two years from the date of Loan Agreements, with discretionary rights on Zensun to demand immediate repayment. Such loan(s) will be available for drawdown by Henan Xinzhu in accordance with actual needs within two years from the date of the Loan Agreements at an interest rate of no more than 4% per annum on the loan(s) actually drawdown. The proceeds from the Financial Assistance will be used to finance the Acquisitions and the development of the Land Parcel I and Land Parcel II.

## LETTER FROM THE BOARD

As Ms. Huang is a Director and Controlling Shareholder of the Company, the Financial Assistance will constitute a connected transaction in the form of financial assistance from Zensun in favour of Henan Xinzhu. However, as the Financial Assistance is not secured by any assets of the Group, and as the Directors consider that the Financial Assistance is on normal commercial terms or better, the Financial Assistance is fully-exempted from shareholders' approval, annual review and all disclosure requirements pursuant to Rule 14A.90 of the Listing Rules.

### REASONS FOR AND BENEFITS OF THE ACQUISITIONS

The Board believes that the Acquisitions complement the Group's strategy in expanding its development in the first and second tier cities in the PRC. The Directors further consider that the Acquisitions are transactions of revenue nature carried out in the ordinary and usual course of business and are on normal commercial terms, which are fair and reasonable and in the interests of the Company and its Shareholders as a whole.

The Company will continue to seek viable business opportunities in accordance with its overall strategy. The Company will make use of the Group's financial, human and technological resources to enhance its portfolio, asset base and brand image.

### INFORMATION OF THE PARTIES

The Group is principally engaged in property development, property investment and management, hotel operations and securities trading and investment.

Henan Xinzhu is a company established in the PRC, an indirect wholly-owned subsidiary of the Company and is a property development company. Zensun is a company established in the PRC and ultimately controlled by Ms. Huang who is a Director and Controlling Shareholder of the Company.

Land Reserve Centre, together with the Land and Resources Committee of Beijing Municipal Bureau of Land and Resources, being the seller of the land use rights of Land Parcel I and Land Parcel II, is a PRC Governmental Body and is responsible for, among other things, administering the examination and approval of land planning, assignment and transfer of the land use rights of the state-owned land in Beijing City, the PRC, and the issue of various types of land certificates. To the best of the Directors' knowledge, information and belief and having made all reasonable enquiries, Land Reserve Centre, together with the Land and Resources Committee of Beijing Municipal Bureau of Land and Resources and their ultimate beneficial owners are third parties independent of the Group and its connected persons.

### FINANCIAL EFFECTS OF THE ACQUISITIONS OF THE COMPANY

As the Group will finance the Total Consideration with Financial Assistance from the Controlling Shareholder, the total assets and the total liabilities of the Group will be

## LETTER FROM THE BOARD

increased by approximately RMB2,890,000,000 accordingly upon the completion of the First Acquisition, and approximately RMB1,210,000,000 accordingly upon the completion of the Second Acquisition. Save for the aforesaid effects from the Acquisitions, the Company considers that there will not be any material effect on the earnings of the Group immediately upon the Acquisitions. In view of the future prospects of the property market in Beijing City, the PRC, it is anticipated that the Acquisitions will improve the Group's trading prospects in the future and the Directors consider the Acquisitions will contribute to the revenue and earnings base of the Group upon completion of these property development projects but the quantification of such contribution will depend on the future performance of the Group.

### FINANCIAL AND TRADING PROSPECTS OF THE GROUP

Following completion of the Acquisitions, the Group will continue to be principally engaged in the business of property development, property investment and management, hotel operation, and look for investment opportunities which strengthen profitability under the acceptable risk in Hong Kong, the PRC and overseas markets.

#### The PRC

During the year of 2016, the Company began to leverage on the PRC property development and investment experience of its management team to seek different suitable projects in anticipation of high potential returns to Shareholders. The Group has successfully bid five pieces of land parcels in the second half of the year, with total considerations of approximately RMB2.29 billion. These land parcels were all located in Zhengzhou City, Henan Province, the PRC. Construction work has already been commenced for one of these new land parcels during the year and the handover process for the other four new land parcels have been completed in the first quarter of 2017. As of 31 December 2016, the Group has three ongoing projects under development in Zhengzhou City, namely Zensun Xinghan Garden, Zensun Jingkai Plaza and Zensun Shuxiangmingzhu Project. Based on the current construction progress and the delivery schedule, they are expected to be completed in the fourth quarter of 2017, the first quarter of 2018 and the fourth quarter of 2019, respectively. Following the Group's strategy in expanding its business operation in the PRC, the Board will continue to identify new property development projects and bid for land use rights of other selective land parcels in the PRC with focus on Zhengzhou City, Henan Province and other first and second tier cities in the PRC in the coming few years.

In addition to existing business partner, the Company will continue to seek potential partners' cooperation to explore capital resources, reduce capital investment at an early stage and facilitate project development. The management remains cautiously optimistic on the long-term prospects of the real estate industry and will quicken its property development and sales of its development projects in the PRC through making use of its own advantages and leveraging on the national network and business resources of Zensun. The synergistic effect brought by Zensun will improve the position of the Group in the real estate industry in the PRC.

## LETTER FROM THE BOARD

### **The United States**

In the U.S., the Group has 14.8% equity interest in a New York Stock Exchange (“NYSE”) listed REIT, namely Global Medical REIT Inc. (“GMR”) and 99% equity interest in an U.S. Over-The-Counter (“OTC”) listed REIT, namely American Housing REIT Inc. (“AHR”), both are operated and managed by Inter-American Management, LLC (“IAM”), the 85%-owned REIT management arm of the Group, led by a specialised team of highly experienced professionals with deep knowledge in the U.S. real estate market.

#### *1. GMR*

The Group’s percentage holding in the issued share capital of GMR was reduced to approximately 14.8% and the Group has continued providing management services and receiving recurring management fees directly to and from GMR pursuant to the management agreement between GMR and IAM. It is expected that future fund raising of GMR will increase its capital base which in return increases the management fee income to be received from GMR.

#### *2. AHR*

AHR was listed on the OTC in 2010. AHR is currently 99%-controlled by the Company which owns a portfolio of single-family rentals primarily in Texas, Florida, Georgia and North Carolina. With the Group’s strategy in seeking for higher-than-average annualised yield, the Group revisits the current properties portfolio of AHR and diversifies its investment from single family housing to senior housing communities in order to seize the potential opportunity for the current strong demand on retirement communities and elderly care industry on the U.S.. Two purchase agreements were entered into to acquire two senior housing communities in the U.S., namely, the Oxford Grant McKinney and the Glen Carr House for total consideration of US\$27.6 million. Both transactions were completed in April 2017.

### **Other operations**

The Group remains cautious on Singapore property market and does not expect to make a material investment in this market in the foreseeable future. For the non-core Japan hotel business, while the Group is seeking potential buyers to dispose the hotels or operation to enable the Group to deploy its resources in the most efficient way, it is actively seeking ways to enhance its overall profitability with a view to enabling the operations to be self-sustainable.

### **Overall**

The Company will make use of the Group’s financial, human and technological resources to enhance its portfolio, asset base and brand image.

## LETTER FROM THE BOARD

### LISTING RULES IMPLICATIONS

As one or more of the applicable percentage ratio calculated in respect of each Acquisition exceeds 100%, each Acquisition constitutes a very substantial acquisition transaction of the Company under Chapter 14 of the Listing Rules. Since each Acquisition (i) involves an acquisition of governmental land in the PRC from a PRC Governmental Body (as defined under Listing Rules) through an auction governed by PRC Law; and (ii) is undertaken on a sole basis by the Group (being a “qualified issuer” as defined under Rule 14.04(10B) of the Listing Rules) in its ordinary and usual course of business, each Acquisition is regarded as a qualified property acquisition under Rule 14.04(10C) of the Listing Rules. Hence, each Acquisition is only subject to reporting and announcement requirements and is exempt from shareholders’ approval requirements pursuant to Rule 14.33A of the Listing Rules.

As Ms. Huang is a Director and Controlling Shareholder of the Company, the Financial Assistance will constitute a connected transaction in the form of financial assistance from Zensun in favour of Henan Xinzhu. However, as the Financial Assistance is not secured by any assets of the Group, and as the Directors consider that the Financial Assistance is on normal commercial terms or better, the Financial Assistance is fully-exempted from shareholders’ approval, annual review and all disclosure requirements pursuant to Rule 14A.90 of the Listing Rules.

To the best of the knowledge, information, and belief of the Directors, after having made all reasonable enquiries, as no Shareholder has material interests in the Acquisitions, no Shareholder would be required to abstain from voting if the Company is to convene a general meeting for approving the Acquisitions. However, in accordance with the Listing Rules, the Acquisitions are subject to reporting and announcement requirements but is exempt from Shareholders’ approval requirements, the Company will not be required to convene an extraordinary general meeting for approving the Acquisitions.

### RECOMMENDATION

The Directors (including the independent non-executive Directors) consider that the terms of the First Confirmation Notice and the First Land Use Rights Grant Contract in respect of the First Acquisition and the terms of the Second Confirmation Notice and the Second Land Use Rights Grant Contract in respect of the Second Acquisition are fair and reasonable and in the interests of the Company and its Shareholders as a whole. None of the Directors have any material interest in the Acquisitions, the First Land Use Rights Grant Contract and the Second Land Use Rights Grant Contract.

Accordingly, the Directors (including the independent non-executive Directors) would recommend the Shareholders to vote in favour of the resolution for approving the Acquisitions if an extraordinary general meeting of the Company is required to be held to consider and approve the Acquisitions.



**LETTER FROM THE BOARD**

**ADDITIONAL INFORMATION**

Your attention is also drawn to the additional information set out in the appendices to this circular.

Yours faithfully,  
By order of the Board  
**ZH International Holdings Limited**  
**Zhang Jingguo**  
*Chairman, Chief Executive Officer  
and Executive Director*

## 1. AUDITED CONSOLIDATED FINANCIAL STATEMENTS

Financial information of the Group for the year ended 31 March 2015, for the nine months ended 31 December 2015 and for the year ended 31 December 2016 are disclosed in the following documents which have been published on the websites of the Stock Exchange (<http://www.hkexnews.hk>) and the Company (<http://www.zhsuccess.com>):

- annual report of the Company for the year ended 31 March 2015 published on 29 July 2015 (pages 66 to 162);
- annual report of the Company for the nine months ended 31 December 2015 published on 28 April 2016 (pages 60 to 169); and
- annual report of the Company for the year ended 31 December 2016 published on 26 April 2017 (pages 77 to 185).

## 2. MANAGEMENT DISCUSSION AND ANALYSIS OF THE GROUP

Set out below is the management discussion and analysis of performance and other information of the Group for the year ended 31 March 2015, nine months ended 31 December 2015 and year ended 31 December 2016 principally extracted from the annual reports of the Company for the year ended 31 March 2015, nine months ended 31 December 2015 and year ended 31 December 2016, respectively. Unless the context otherwise requires, capitalised terms used therein shall have the same meanings as those ascribed in the Company's annual reports for the year ended 31 March 2015, nine months ended 31 December 2015 and year ended 31 December 2016, respectively.

### (i) For the year ended 31 March 2015

#### BUSINESS REVIEW

##### Our business

The Company was founded in 1965, with business focus on property development, property investment and trading, hotel operations and securities trading and investment. For the details of the major properties, please refer to Particulars of Major Properties section on page 164.

##### (a) *Property development*

In FY2013, the Group disposed of its entire equity interest in a former subsidiary – Singapore Exchange Catalist-listed SingHaiyi Group Ltd (“SingHaiyi”) – which accounted for the bulk of its property development revenue. The Group has continued to identify new development projects and attractive investment opportunities. It is also evaluating the feasibility of redeveloping certain older properties within its investment portfolio so as to facilitate long-term growth.

(b) *Hotels operations division*

The year ended 31 March 2015 (“FY2015”) turnover of the hotel operation division was approximately HK\$6.7 million, representing a decrease of 6.0% from last year. The segment loss of approximately HK\$4.7 million represents a 13.0% decrease compared to the preceding year.

(c) *Securities trading and investment*

During FY2015, the Group’s securities business recorded an operating profit of approximately HK\$16.4 million compared to a loss of HK\$2.3 million in the year ended 31 March 2014 (“FY2014”).

(d) *Property investment and management in the USA by AHR and GMR*

The property investment and management in the USA by AHR and GMR division contributed revenues of approximately HK\$30.4 million (FY2014: HK\$1.4 million) and operating loss of approximately HK\$3.1 million (FY2014: HK\$3.6 million) to the Group, including a fair value gain on investment properties of approximately HK\$4.4 million (FY2014: nil).

(e) *Property investment other than AHR and GMR*

The property investment other than AHR and GMR division contributed revenues of approximately HK\$17.0 million (FY2014: HK\$17.5 million) and operating profit of approximately HK\$9.4 million (FY2014: HK\$21.4 million) to the Group, including a fair value gain on revaluation of investment properties of approximately HK\$2.6 million compared to approximately HK\$4.6 million in 2014.

(f) *Other investments*

As at 31 March 2015, the Group held approximately 22% voting rights of the issued share capital in RSI International Systems Inc. (“RSI”), a company listed on the TSX Venture Exchange of Canada. During the year, the Group shared RSI’s loss of approximately HK\$1.3 million.

## COMPETITION

Competition in property market is keen. We compete with other landlords in terms of rent charge, quality of service and efficiency. We compete with other landlords to attracting customers.

Competition in the office leasing market is intense. Our competitors are commercial real estate landlords particularly those with properties near our properties. Such intensified competition includes factors like location and rent. This competition could have a material adverse effect on our ability to lease space and on the amount of rent that we receive.

## FINANCIAL REVIEW

The Group recorded a turnover of approximately HK\$60.7 million for FY2015, representing an increase of approximately 86.7% as compared to FY2014 of HK\$32.5 million. The increase was mainly attributable to an increase in revenue from property investment and management in the United States of America (“U.S.” or “USA”) by AHR (as defined below) and GMR (as defined below) by approximately HK\$29.0 million from approximately HK\$1.4 million for FY2014 to approximately HK\$30.4 million for FY2015, which was a new stable operating segment under the new corporate strategy to transform the Company from an investment holding company to an owner and manager of real estate investment trusts since December 2013. American Housing REIT Inc. (“AHR”) and Global Medical REIT Inc. (“GMR”) are two subsidiaries of the Group in the U.S. which primarily invests in single-family rentals (“SFRs”) and in specialized, high-acuity medical facilities respectively. The loss attributable to owners of the Company for FY2015 was approximately HK\$54.9 million compared to loss of HK\$43.5 million in FY2014.

The basic loss per share for the year was HK1.42 cents as compared to HK1.14 cents (restated) in the previous year.

Despite the segment profits of the Group was approximately HK\$18.0 million for FY2015, representing an increase of approximately 116.9% to the segment profits of the Group of approximately HK\$8.3 million for FY2014, there was no booking for a gain on disposal of subsidiaries for FY2015 which, there was a gain on disposal of subsidiaries amounted to approximately HK\$34.6 million for FY2014.

### Liquidity and capital resources

As at 31 March 2015, the total equity of the Group was approximately HK\$739.3 million (31 March 2014: HK\$821.8 million) and the Group had bank balances and cash, restricted bank balances and pledged bank deposits amounting to approximately HK\$111.8 million (31 March 2014: HK\$157.0 million) mainly denominated in U.S. dollars, Hong Kong dollars, Singapore dollars and Japanese Yen. The increase of total borrowings to approximately HK\$400.3 million (31 March 2014: HK\$201.8 million) was mainly due to the bank financing for the acquisition of SFRs under AHR and medical facilities under GMR in the USA during the year. The borrowings were mainly denominated in United States dollars, Hong Kong dollars and Singapore dollars. As at 31 March 2015, the Group recorded a current ratio of 1.2 (31 March 2014: 1.4) and gearing ratio of 24.7% (31 March 2014: 4.1%). Gearing ratio is defined as the ratio of total borrowings less bank balances and cash and pledged bank deposits to total assets.

### Material acquisitions and disposals for material investments

On 6 December 2013 the Group outlined a three-pronged strategy (the “Corporate and Business Update”) involving (i) the seeding and growing of real estate investment trusts (“REITs”), principally in the U.S., with a target annualized yield of 8.0%; (ii) developing a steady stream of recurring income from the Group’s

direct management of these REITs via an 85%-owned U.S. subsidiary, Inter-American Group Holdings Inc. ("IA"); and (iii) raising capital for both the Company and the REITs through listings on various international exchanges.

In line with this strategy:

- (a) The Group acquired an approximately 95%-stake in U.S.-domiciled OnTarget360 Group, Inc., which merged with American Housing REIT, Inc. ("AHR") for the purpose of facilitating a re-domicile into the State of Maryland in FY2014. AHR intends to elect to be treated as a REIT for U.S. federal income tax purposes. Shares of AHR are traded over the counter in the United States of America. In FY2015, AHR acquired 115 single family homes located in the metropolitan regions of Texas, Georgia, Florida and North Carolina, for an aggregate purchase price of approximately US\$11.4 million. On 24 April 2014, AHR distributed its first quarterly dividend with an annualized yield of 8.39%, thereafter it consistently generating higher-than-average annualized yield in excess of 8%.
- (b) The Group acquired an approximately 94%-stake in Scoop Media, Inc., which merged with Global Medical REIT, Inc. ("GMR") for the purpose of facilitating a re-domicile into the State of Maryland in FY2014, GMR intends to elect to be treated as a REIT for U.S. federal income tax purposes. Shares of GMR are traded over the counter in the U.S. During FY2015, GMR acquired a long term acute care hospital located in Omaha, Nebraska, and an orthopedic surgery center located in Asheville, North Carolina, U.S.A ("Medical Facilities") for approximately US\$24.4 million. GMR has been distributing higher-than-average annualized dividend yield in excess of 8.0% since July 2014.

On 9 February 2015, the Group entered into a conditional option agreement with an independent third party to dispose a residential unit located at 38 Dakota Crescent #14-09 Singapore 399938 for a consideration of S\$2,550,000. The disposal was completed on 20 April 2015.

On 25 March 2015, the Group entered into a conditional option agreement with an independent third party to dispose the investment properties situated at No. 35 & No. 36 North Canal Road, Singapore 059291 for a cash consideration of S\$15,000,000. The option was exercised on 15 April 2015 and the completion is expected to be on 8 July 2015.

#### **Capital commitments**

At 31 March 2015, the Group had authorized but not contracted for acquisition of investment properties amounting to approximately HK\$8.3 million (31 March 2014: HK\$20.2 million).

## COMPLIANCE WITH REGULATIONS

Due to the nature of the business of the Group, the Directors are of the opinion that no specific laws and regulations related to environmental protection has significant impact on the operations of the Group.

## RELATION WITH EMPLOYEE, CUSTOMERS AND SUPPLIERS

Remuneration packages are generally structured with reference to prevailing market terms and individual qualifications. Salaries and wages are normally reviewed on an annual basis based on performance appraisals and other relevant factors. Apart from salary payments, there are other staff benefits including mandatory provident fund, medical insurance and performance related bonus. Share options may also be granted to eligible employees of the Group.

Relationship is the fundamentals of business. The Group fully understand this principal and thus maintain close relationship with the customer to fulfil their immediate and long-term need.

Due to the nature of the business, the Group didn't have any major supplier that has significant influence on the operations. However, the Group strived to maintain fair and co-operating relationship with the suppliers.

## SOCIAL RESPONSIBILITIES AND SERVICES AND ENVIRONMENTAL POLICY

The Group is committed to the long-term sustainability of its businesses and the communities with which it engages. We pursue this business approach by managing our business prudently and executing management decisions with due care and attention.

## STAKEHOLDER ENGAGEMENT

Continuous dialogue is maintained with stakeholders that include customers, employees, regulators and the public. The Company seeks to balance the views and interests of these various stakeholders through constructive conversations with a view to charting a course for the long-term prosperity of the Company and the communities we touch.

### Customers

Customer feedback plays a very important role in the operation of the Group. Various channels are established to maintain interactive communications between tenants and the Group.

**Employees**

Hard-working and dedicated employees are the backbone of a company. The Company treasures its loyal and industrious staff members. In addition, it adopts non-discriminatory hiring and employment practices and strives to provide a safe and healthy workplace.

**Government/Community**

We recognise the importance of contributing within the local community and we encourage our people to develop close links with charities, schools and other institutions, both locally and nationally, to help to build more economically sustainable local environments. Strenuous efforts are exerted to ensure compliance with the laws and regulations of the jurisdictions in which the Company operates.

**WORKPLACE QUALITY**

As at 31 March 2015, the Group employed approximately 60 staff members. Total employee costs for the year ended 31 March 2015, including directors' emoluments, amounted to HK\$42.6 million.

The Group is committed to equal opportunities and operates employment policies which are designed to attract, retain and motivate high quality staff, regardless of sex, age, race, religion or disability. Our employees are instrumental to our ongoing success and profitability. With this in mind, the Company seeks to attract and retain talented individuals committed to achieving goals and objectives in a work environment that nurtures values such as fair play, respect and integrity. Heavy emphasis on career development translates into extensive and ongoing training, according to the needs of the Group. Compensation packages are competitive, and individuals are rewarded according to performance plus an annually-reviewed framework of salary, working conditions, bonuses and incentive systems. Benefits include medical cover, provident funds and long-service awards.

The Group is committed to providing a healthy and safe workplace for all its employees and complying with all applicable health and safety laws and regulations. The Group also communicates with its employees on occupational health and safety issues.

**ENVIRONMENTAL PROTECTION**

The Group is committed to acting in an environmentally responsible manner. Recycling and use of eco-friendly stationery, plus a series of measures to save paper and energy, resulted in more efficient use of resources, as well as reduction of waste.

**OPERATING PRACTICES**

The Group is committed to adhering to the highest ethical standards. All employees are given a Code of Conduct to which they are required to adhere. The Code explicitly prohibits employees from soliciting, accepting or offering bribes or any form of advantage. The Code also outlines the Group's expectations on staff with regard to conflicts of interest.

**PRINCIPAL RISKS AND UNCERTAINTIES****(i) Property investment**

The valuation and accounting treatment of investment properties could result in future asset impairments, which would be recorded as operating losses. Valuation of investment properties was done by valuers at year ended and any surplus/deficiency was recorded as fair value gain/loss in the statement of profit and loss and other comprehensive income. Market value of investment properties could be affected by a number of factors, such as property market condition, interest rate, political environment, etc. The fair value gain/loss could significantly affect the profit for the year of the Group.

The rental rate and occupancy rate of the Group's investment properties may not be satisfactory. This could adversely affect the profitability of the Group. The directors will closely monitor the market development and adjust the operating strategy if required.

**(ii) Treasury investment**

For the treasury investment business, the fluctuation in stock price of the portfolio of listed securities could significantly affect the profitability of the Group. According to the Hong Kong Financial Reporting Standard, the gain/loss on the listed securities should be booked as fair value gain/loss on investment held for trading in the statement of profit or loss and other comprehensive income, no matter whether the securities were disposed or not. Therefore the fluctuation in stock price could have positive or negative effect on the Group's profitability. The directors will closely monitor the stock market and make change to the investment portfolio in order to maximize the shareholders return.

The Group also subjected to credit risk of customer from property investments business. The property leasing have the potential risk of default.

**(iii) Exposure to fluctuations in exchange rates**

The revenues, expenses, assets and liabilities are denominated substantially in Singapore dollars, Hong Kong dollars, U.S. dollars and Japanese Yen. Due to the currency peg of the Hong Kong dollar to the U.S. dollar, the exchange rate between these two currencies has remained stable and thus the Group has not implemented any hedging or other alternatives. Going forward, the Group may formulate a



foreign currency hedging policy to provide a reasonable margin of safety for its exposure to Japanese Yen and Singapore dollars through transactions, assets and liabilities.

*Risk associated with financial instruments of the group*

There are certain risks associated with the financial instruments of the Group. Details of the risks policies on how to mitigate these risks are set out Note 32 to the consolidated financial statements.

*Key sources of estimation uncertainty*

Details of the key sources of estimation uncertainty as at 31 March 2015 are set out in Note 4 to the consolidated financial statements.

**IMPORTANT EVENTS SINCE THE YEAR END**

- (a) On 14 April 2015, the Group entered into an option agreement with an independent third party to dispose of one investment property located in Singapore for a cash consideration of S\$2,530,000. The option was exercised on 29 April 2015 and the completion is expected to be on 14 July 2015.
- (b) On 22 April 2015, the Company completed an open offer of one share of the Company for every ten existing shares. Gross proceeds amounting to approximately HK\$36.6 million were raised for the Group's operating cash flow purpose.

**(ii) For the nine months ended 31 December 2015**

**BUSINESS REVIEW**

**Our business**

The Company was founded in 1965, with business focus on property development, property investment and trading, hotel operations and securities trading and investment. For the details of the major properties, please refer to Particulars of Major Properties section on page 171.

*(a) Property development in the PRC*

During the Period, the Group has two property development projects under development, one is located at the northwest region of Zhengzhou City with a site area of 34,439 sq.m. and a permitted plot ratio between 1.0 and 2.0 and the other is located at the Economic and Technological Development Zone of Zhengzhou City with a site area of approximately 48,000 sq.m. and has a gross floor area of approximately 296,000 sq.m. It is expected that the projects will be completed at the last quarter of 2017 and first quarter of 2018 respectively. Pre-sales for certain blocks of the projects were commenced with revenue recognized up until 2018. During the Period, no revenue is recognized and recorded a sale and marketing expenses of HK\$5.5 million.

(b) *Hotels operations*

The revenue of the hotel operation division was approximately HK\$5.1 million for the Period (2014/15: HK\$6.7 million). The segment loss of approximately HK\$0.8 million (2014/15: HK\$4.7 million).

(c) *Securities Trading and Investment*

During the Period, the Group's securities business recorded a revenue of HK\$1.5 million and an operating profit of approximately HK\$1.2 million (2014/15: HK\$6.4 million and HK\$16.4 million), mainly due to the reduction in securities portfolio in responses to the stock market decline during the Period.

(d) *Property Investment and Management in the USA by American Housing REIT, Inc. ("AHR") and Global Medical REIT, Inc. ("GMR")*

The property investment and management in the USA by AHR and GMR division contributed revenues of approximately HK\$26.2 million (2014/15: HK\$30.4 million) and operating loss of approximately HK\$13.1 million (2014/15: HK\$3.1 million) to the Group, including a fair value gain on investment properties of approximately HK\$1.3 million (2014/15: HK\$4.4 million).

(e) *Property Investment other than AHR and GMR*

The property investment other than AHR and GMR division contributed revenues of approximately HK\$10.8 million (2014/15: HK\$17.0 million) and operating loss of approximately HK\$5.8 million (2014/15: operating profit of HK\$9.4 million) to the Group, including a fair value loss on investment properties of approximately HK\$11.8 million (2014/15: fair value gain of HK\$2.6 million).

(f) *Other Investments*

As at 31 December 2015, the Group held approximately 22% voting rights of the issued share capital in RSI International Systems Inc. ("RSI"), a company listed on the TSX Venture Exchange of Canada. During the Period, the Group shared RSI's loss of approximately HK\$0.06 million and recognized an impairment loss of HK\$2.5 million.

## COMPETITION

Competition in property development market is keen. We compete with other property developers in the PRC, some of which may have better track records and market reputation, more financial or other resources and experiences than us. We compete with other property developers in acquisition of land for development and to attracting customers.

Competition in property market is keen. We compete with other landlords in terms of rent charge, quality of service and efficiency. We compete with other landlords to attracting customers.

Competition in the office leasing market is intense. Our competitors are commercial real estate landlords particularly those with properties near our properties. Such intensified competition includes factors like location and rent. This competition could have a material adverse effect on our ability to lease space and on the amount of rent that we receive.

## FINANCIAL REVIEW

The Group reported revenue of HK\$44.0 million and gross profit of HK\$29.8 million for the nine month ended 31 December 2015 ("Period") (2014/15: HK\$60.7 million and HK\$45.3 million). The revenue and gross profit were mainly derived from the property investment business. Other gains and losses, mainly the bargain purchase arising from acquisition of equity interest in Vigor Capital Holdings Limited, decrease in fair value of investment properties, impairment loss recognized in respect of interest in an associate, impairment loss recognised in respect of amounts due from an investee and exchange loss, was net gain at HK\$29.8 million in the period. Administrative expenses was HK\$60.3 million for the Period as compared with HK\$99.4 million last year, mainly due to reduction in staff costs (including directors' emolument) and legal and professional fees in relation to secondary listing and other prospective fund raising exercises in the previous financial year. The loss attributable to owners of the Company for the Period was approximately HK\$19.7 million (2014/15: HK\$54.9 million).

The basic loss per share for the Period was HK0.47 cent as compared to HK1.42 cents in the previous year.

## Liquidity and Capital Resources

On 22 April 2015, the Company completed an open offer of one share of the Company for every ten existing shares. Gross proceeds amounting to approximately HK\$36.6 million were raised for the Group's operating cash flow purpose.

As at 31 December 2015, the total equity of the Group was approximately HK\$1,091.6 million (31 March 2015: HK\$739.3 million) and the Group had bank balances and cash, restricted bank balances and pledged bank deposits amounting to approximately HK\$244.2 million (31 March 2015: HK\$111.8 million) mainly denominated in U.S. dollars, Hong Kong dollars, Renminbi, Singapore dollars and Japanese Yen. The increase of total borrowings to approximately HK\$942.5 million (31 March 2015: HK\$400.3 million) was mainly due to the loans from the related parties and amounts due to related parties and bank financing for the acquisition of medical facilities under GMR in the USA and the property development projects in the PRC during the Period. The borrowings were mainly denominated in Renminbi, United States dollars, Hong Kong dollars and Singapore dollars. As at 31 December 2015, the Group recorded a current ratio of 1.6 (31 March 2015: 1.2) and gearing ratio

of 31.9% (31 March 2015: 24.7%). Gearing ratio is defined as the ratio of total borrowings less bank balances and cash and pledged bank deposits to total assets.

#### **Material Acquisitions and Disposals for Material Investments**

- (a) On 14 April 2015, Expats Residences Pte Ltd. (“Expats”) has entered into an option to purchase agreement with an individual third party buyer, pursuant to which Expats has agreed to offer to sell to the buyer a residential unit located at 40 Dakota Crescent #09-13 Singapore 399939 for a consideration of S\$2,530,000. The offer was accepted by the buyer on 29 April 2015 and completed in July 2015;
- (b) On 3 August 2015, GMR entered into a sale and purchase agreement with Associates Properties, LP (supplemented on 4 September 2015), pursuant to which GMR has agreed to acquire and the vendor has agreed to dispose of, an office/surgery centre named as West Mifflin Office and Surgery Center located at 9970 Mountain View Drive, West Mifflin, Pennsylvania, United States for a purchase price of US\$10.75 million. The acquisition was completed on 25 September 2015;
- (c) On 30 September 2015, GMR entered into a sale and purchase agreement with Star MedReal, LLC, pursuant to which GMR has agreed to acquire and the vendor has agreed to dispose of, a hospital named as Star Medical Center Hospital located at 4100 Mapleshade Lane, Plano, Texas 75075, United States for a purchase price of US\$17.5 million. The acquisition was completed in January 2016;
- (d) On 2 October 2015, the Company entered into a sale and purchase agreement with Ms. Huang Yanping (“Ms. Huang”), pursuant to which Ms. Huang has agreed to dispose of and the Company has agreed to acquire of the entire interest in Vigor Capital Holdings Limited, which indirectly held a property development project in the PRC for a consideration of HK\$405 million to be satisfied by issuing of 1,350,000,000 ordinary shares of the Company to Ms. Huang’s nominee, Joy Town Inc. The acquisition was completed on 24 November 2015;
- (e) On 6 October 2015, GMR entered into a sale and purchase agreement with R&K Healthcare Real Estate, LLC., pursuant to which GMR has agreed to acquire and the vendor has agreed to dispose of, a hospital named as Crescent Medical Centre located at 2600 West Pleasant Run Road, Lancaster, Texas 75146, United States, for a purchase price of US\$20.5 million. The acquisition was subsequently lapsed;
- (f) On 14 December, 2015, GMR entered into a sale and purchase agreement with 6 sellers, pursuant to which GMR has agreed to acquire and the sellers have agreed to dispose of, a six building, 52,266 square foot medical clinic portfolio for a purchase price of US\$20.0 million. Five of the facilities are located in Tennessee and one facility is located in Mississippi. The acquisition was completed on 31 December 2015.

**Capital Commitments**

At 31 December 2015, the Group had contracted but not provided for commitments of acquisition of two investment properties amounting to approximately HK\$294.5 million (31 March 2015: HK\$8.3 million). One of which amounting to approximately HK\$135.6 million was completed in January 2016 and the other amounting to approximately HK\$158.9 million was lapsed subsequent to the end of the reporting period.

**COMPLIANCE WITH REGULATIONS**

Due to the nature of the business of the Group, the Directors are of the opinion that no specific laws and regulations related to environmental protection has significant impact on the operations of the Group.

**RELATION WITH EMPLOYEE, CUSTOMERS AND SUPPLIERS**

Remuneration packages are generally structured with reference to prevailing market terms and individual qualifications. Salaries and wages are normally reviewed on an annual basis based on performance appraisals and other relevant factors. Apart from salary payments, there are other staff benefits including mandatory provident fund, medical insurance and performance related bonus. Share options may also be granted to eligible employees of the Group.

Relationship is the fundamentals of business. The Group fully understand this principal and thus maintain close relationship with the customer to fulfil their immediate and long-term need.

Due to the nature of the business, the Group didn't have any major supplier that has significant influence on the operations. However, the Group strived to maintain fair and co-operating relationship with the suppliers.

**SOCIAL RESPONSIBILITIES AND SERVICES AND ENVIRONMENTAL POLICY**

The Group is committed to the long-term sustainability of its businesses and the communities with which it engages. We pursue this business approach by managing our business prudently and executing management decisions with due care and attention.

**STAKEHOLDER ENGAGEMENT**

Continuous dialogue is maintained with stakeholders that include customers, employees, regulators and the public. The Company seeks to balance the views and interests of these various stakeholders through constructive conversations with a view to charting a course for the long-term prosperity of the Company and the communities we touch.

**Customers**

Customer feedback plays a very important role in the operation of the Group. Various channels are established to maintain interactive communications between tenants and the Group.

**Employees**

Hard-working and dedicated employees are the backbone of a company. The Company treasures its loyal and industrious staff members. In addition, it adopts non-discriminatory hiring and employment practices and strives to provide a safe and healthy workplace.

**Government/Community**

We recognise the importance of contributing within the local community and we encourage our people to develop close links with charities, schools and other institutions, both locally and nationally, to help to build more economically sustainable local environments. Strenuous efforts are exerted to ensure compliance with the laws and regulations of the jurisdictions in which the Company operates.

**WORKPLACE QUALITY**

As at 31 December 2015, the Group employed 43 staff members. Total employee costs for the nine months ended 31 December 2015, including directors' emoluments, amounted to HK\$21.4 million.

The Group is committed to equal opportunities and operates employment policies which are designed to attract, retain and motivate high quality staff, regardless of sex, age, race, religion or disability. Our employees are instrumental to our ongoing success and profitability. With this in mind, the Company seeks to attract and retain talented individuals committed to achieving goals and objectives in a work environment that nurtures values such as fair play, respect and integrity. Heavy emphasis on career development translates into extensive and ongoing training, according to the needs of the Group. Compensation packages are competitive, and individuals are rewarded according to performance plus an annually reviewed framework of salary, working conditions, bonuses and incentive systems. Benefits include medical cover, provident funds and long-service awards.

The Group is committed to providing a healthy and safe workplace for all its employees and complying with all applicable health and safety laws and regulations. The Group also communicates with its employees on occupational health and safety issues.

**ENVIRONMENTAL PROTECTION**

The Group is committed to acting in an environmentally responsible manner. Recycling and use of eco-friendly stationery, plus a series of measures to save paper and energy, resulted in more efficient use of resources, as well as reduction of waste.

**OPERATING PRACTICES**

The Group is committed to adhering to the highest ethical standards. All employees are given a Code of Conduct to which they are required to adhere. The Code explicitly prohibits employees from soliciting, accepting or offering bribes or any form of advantage. The Code also outlines the Group's expectations on staff with regard to conflicts of interest.

**PRINCIPAL RISKS AND UNCERTAINTIES****(i) Property investment**

The valuation and accounting treatment of investment properties could result in future asset impairments, which would be recorded as operating losses. Valuation of investment properties was done by valuers at year ended and any surplus/deficiency was recorded as fair value gain/loss in the statement of profit and loss and other comprehensive income. Market value of investment properties could be affected by a number of factors, such as property market condition, interest rate, political environment, etc. The fair value gain/loss could significantly affect the profit for the year of the Group.

The rental rate and occupancy rate of the Group's investment properties may not be satisfactory. This could adversely affect the profitability of the Group. The directors will closely monitor the market development and adjust the operating strategy if required.

**(ii) Treasury investment**

For the treasury investment business, the fluctuation in stock price of the portfolio of listed securities could significantly affect the profitability of the Group. According to the Hong Kong Financial Reporting Standard, the gain/loss on the listed securities should be booked as fair value gain/loss on investment held for trading in the statement of profit or loss and other comprehensive income, no matter whether the securities were disposed or not. Therefore the fluctuation in stock price could have positive or negative effect on the Group's profitability. The directors will closely monitor the stock market and make change to the investment portfolio in order to maximize the shareholders return.

The Group also subjected to credit risk of customer from property investments business. The property leasing have the potential risk of default.

**(iii) Exposure to fluctuations in exchange rates**

The revenues, expenses, assets and liabilities are denominated substantially in Singapore dollars, Hong Kong dollars, U.S. dollars, Renminbi and Japanese Yen. Due to the currency peg of the Hong Kong dollar to the U.S. dollar, the exchange rate between these two currencies has remained stable and thus the Group has not implemented any hedging or other alternatives. Going forward, the Group may

formulate a foreign currency hedging policy to provide a reasonable margin of safety for its exposure to Japanese Yen, Renminbi and Singapore dollars through transactions, assets and liabilities.

*Risk associated with financial instruments of the group*

There are certain risks associated with the financial instruments of the Group. Details of the risks policies on how to mitigate these risks are set out Note 32 to the consolidated financial statements.

*Key sources of estimation uncertainty*

Details of the key sources of estimation uncertainty as at 31 December 2015 are set out in Note 4 to the consolidated financial statements.

### IMPORTANT EVENTS SINCE THE YEAR END

Subsequent to the end of the reporting period,

- (i) the Group has entered into two agreements to acquire two investment properties located in the USA for an aggregate consideration of approximately US\$20.2 million; and
- (ii) the Group has converted US\$15 million of principal under the convertible debenture of GMR into 1,176,656 shares in GMR's common stock and increased the equity interest in GMR from 99.5% to 99.9%.

**(iii) For the year ended 31 December 2016**

### BUSINESS AND FINANCIAL PERFORMANCE REVIEW

The Group reported revenue of HK\$79.6 million and gross profit of HK\$61.4 million for the year (corresponding period: HK\$44.0 million and HK\$29.8 million). The revenue and gross profit were mainly derived from the property investment and management business. Other gains and losses were recorded as net loss at HK\$24.8 million during the year (corresponding period: net gain at HK\$29.8 million). Administrative expenses and selling expenses were HK\$57.2 million and HK\$13.9 million respectively for the year as compared to HK\$60.3 million and HK\$5.5 million respectively for the corresponding period. The loss attributable to owners of the Company for the year was approximately HK\$56.7 million (corresponding period: HK\$19.7 million).

The increase in the loss attributable to the owners of the Company was primarily due to (i) net loss attributable to the completion of deemed disposal of GMR in relation to its share offering and migration listing on the NYSE during 2016; and (ii) decrease in fair value of financial assets at fair value through profit or loss at the end of the reporting period, recorded in other gains and losses.



The basic loss per share for the year was HK0.97 cents as compared to HK0.47 cents for the corresponding period.

The directors of the Company (the “Directors”) did not recommend the payment of a dividend in respect of the year.

### **Property Development**

During the year, the Group has three ongoing projects under development in Zhengzhou, PRC, namely Zensun Xinghan Garden, Zensun Jingkai Plaza and Zensun Shuxiangmingzhu Project. Based on the current construction progress and the delivery schedule, they are expected to be completed in the fourth quarter of 2017, the first quarter of 2018 and the fourth quarter of 2019, respectively. Other than the three ongoing projects under development, the Group successfully bid land use rights of four land parcels with code nos. 2016-012, 2016-114, 2016-127 and 2016-143 in public auctions held by Land and Resources Bureau of Zhengzhou City through a listing for sale process in the fourth quarter of 2016. These land parcels were all located in Zhengzhou City, Henan Province, PRC. The handover of these four land parcels has gradually completed in the first quarter of 2017.

Following the Group’s strategy in expanding its business operation in Henan Province in the PRC, the Board will continue to identify new property development projects and bid for land use rights of other selective land parcels in the PRC with focus on Zhengzhou City, Henan Province and other first and second tier cities in the PRC in the coming few years.

### **Hotel Operations**

Revenue for the hotel operation division increased approximately 37% from HK\$5.1 million to HK\$7.0 million during the year, contributing to a segment loss of approximately HK\$0.9 million (corresponding period: HK\$0.9 million).

### **Property Investment and Management in the USA on AHR and GMR**

The division in property investment and management in the USA on AHR and GMR, both are operated and managed by IAM, the 85%-owned REIT management arm of the Group, contributed revenue of approximately HK\$47.4 million (corresponding period: HK\$26.2 million) and segment loss of approximately HK\$32.0 million (corresponding period: HK\$13.1 million) to the Group. In July 2016, GMR has completed the GMR Offering, and the Group’s interest in GMR was diluted from 99.9% to 14.8% consequently. Since the GMR Offering constituted a deemed disposal transaction of the Group’s interests with loss of control in GMR, thereafter, GMR was ceased to be subsidiary of the Company. The net loss arising from the GMR Offering increased in the segment loss for the year. After the GMR Offering, the Group has continued to provide management services to GMR in return for property management fee income pursuant to the revised management agreement between GMR and IAM.

**Property Investment other than AHR and GMR**

The property investment other than AHR and GMR divisions contributed revenue of approximately HK\$16.1 million (corresponding period: HK\$10.8 million) and segment profit of approximately HK\$8.0 million (corresponding period: segment loss of HK\$5.8 million) to the Group. The improvement of segment profit was attributable to a lesser extent of decrease in fair value of investment properties recorded during the year for approximately HK\$0.3 million as compared to approximately HK\$11.8 million recorded during the corresponding period.

**Securities Trading and Investment**

During the year, the Group's securities business recorded a revenue of HK\$8.7 million and a segment loss of approximately HK\$14.8 million, as compared to revenue of HK\$1.5 million and segment profit of approximately HK\$1.2 million recorded in the corresponding period. After the GMR Offering, the Group reclassified its investment in GMR as designated as at fair value through profit or loss. The significant increment in the revenue and segment loss of securities business were primarily attributable to the dividends received from GMR and the decrease in its fair value at the end of reporting period.

**Other Investment**

During the year, the Group disposed its entire interest in RSI, a company listed on the TSX Venture Exchange of Canada for a consideration of approximately CAD1.5 million and recorded a net gain of approximately HK\$8.4 million.

**Liquidity and Capital Resources**

On 12 May 2016, the Company entered into subscription agreements with eight subscribers pursuant to which the subscribers have conditionally agreed to subscribe for, and the Company has conditionally agreed to allot and issue to the subscribers, an aggregate of 795,400,000 new ordinary shares of the Company in cash at subscription price of HK\$0.20 per subscription share, subject to a lock-up period of six months. The transaction was completed on 30 May 2016 and net proceeds amounting to approximately HK\$159 million were raised which is intended to be used for the general working capital and repayment of liabilities of the Group and as funds for future development of the Company when the investment opportunities arise.

As at 31 December 2016, the total equity of the Group was approximately HK\$1,157.0 million (2015: HK\$1,091.6 million) and the Group had bank balances and cash, restricted bank balances and pledged bank deposits amounting to approximately HK\$270.7 million (2015: HK\$244.2 million) mainly denominated in U.S. dollars, Hong Kong dollars, Renminbi, Singapore dollars and Japanese Yen. The increase of total borrowings to approximately HK\$1,444.0 million (2015: HK\$942.5 million) was mainly due to the loans from a related company for the property development projects in the PRC during the year. The total borrowings were mainly

denominated in Renminbi, U.S. dollars, Hong Kong dollars and Singapore dollars. As at 31 December 2016, the Group recorded a current ratio of 1.3 (2015: 1.6) and gearing ratio of 31.7% (2015: 31.9%). Gearing ratio is defined as the ratio of total borrowings less bank balances and cash, restricted bank balances and pledged bank deposits to total assets.

#### **Material Acquisitions and Disposals for Material Investments**

- (a) On 8 January 2016, GMR entered into a sale and purchase agreement with Marina Towers LLC, pursuant to which, the vendor shall sell and GMR shall acquire a hospital named "Marina Towers" located at 709 South Harbor City Boulevard, Melbourne, Florida 32901, United States, for a purchase price of US\$15.5 million. The acquisition was completed in March 2016;
- (b) On 23 February 2016, GMR entered into a sale and purchase agreement with Cherry Hills Real Estate, LLC, pursuant to which, the vendor shall sell and GMR shall acquire an ambulatory surgery center and medical office building located in Westland, Michigan, United States, for a purchase price of US\$4.75 million. The acquisition was completed in March 2016;
- (c) On 19 April 2016, GMR entered into a sale and purchase agreement with Paper Mill Partners, L.P. and Ridgewood Surgery Center, L.P., pursuant to which, the vendors shall sell and GMR shall acquire a 17,000 square-foot medical office building and a 6,500 square-foot eye surgery center located at Wyomissing, United States, for an aggregate consideration of approximately US\$9.2 million. The transaction was completed in July 2016;
- (d) On 23 May 2016, the Company, Hotel Room Xpress Pte. Ltd., Heng Fung Capital Company Limited and Xpress Credit Limited entered into a share purchase agreement with Ernest W. Moody Revocable Trust whereby the Group has agreed to sell and the purchaser has agreed to purchase 8,031,664 shares of RSI for cash consideration of approximately CAD1.5 million. The transaction was completed in June 2016;
- (e) On 28 June 2016, GMR, IAM and Global Medical REIT L.P. entered into an underwriting agreement with Wunderlich Securities, Inc., as representative of the several underwriters named therein, relating to the GMR Offering. On 1 July 2016, GMR closed its share offering and issued 13,043,479 shares of its common stock at a price of US\$10.00 per share resulting in gross proceeds of US\$130,434,790. Additionally, on 11 July 2016 the underwriters exercised their over-allotment option in full, resulting in the issuance by GMR of an additional 1,956,521 shares of its common stock at a price of US\$10.00 per share for gross proceeds of US\$19,565,210. Total shares issued by GMR in the GMR Offering, including over-allotment option shares, were 15,000,000 and the Group's interest in GMR was diluted from 99.9% to 14.8%. As a consequence, GMR was ceased to be a subsidiary of the Company; and

- (f) The Group has been successful in bidding of land use rights of five land parcels with code nos. of 2016-11, 2016-012, 2016-114, 2016-127, 2016-143 through listings for sale process in the auctions held by Land and Resources Bureau of Zhengzhou City for transfer of state-owned land use rights for a consideration of RMB185,000,000 on 1 July 2016, for a consideration of RMB802,000,000 on 23 November 2016, for a consideration of RMB348,340,000 on 9 December 2016, for a consideration of RMB610,870,000 on 15 December 2016, and for a consideration of RMB346,580,000 on 23 December 2016, respectively. The details of the land use rights of the first land parcel are set out in the announcement of the Company dated 4 July 2016 and the details of the remaining four land parcels are set out in the circular of the Company dated 18 January 2017.

### **Contingent Liabilities**

As at 31 December 2016, the Group had contingent liabilities relating to guarantees amounting to approximately RMB408.4 million (approximately HK\$456.0 million) in respect of mortgage facilities provided by certain banks in connection with the mortgage loans entered into by buyers of the Group's properties. Pursuant to the terms of the guarantees, upon default in mortgage payments by these buyers, the Group would be responsible for repaying the outstanding mortgage principals together with accrued interests thereon and any penalties owed by the defaulted buyers to the banks. The Group would be entitled to take over legal title to and possession of the related properties. These guarantees will be released upon the earlier of (i) the satisfaction of the mortgage loan by the buyers of the property; and (ii) the issuance of the property ownership certificate for the mortgage property and the completion of the deregistration of the mortgage. In the opinion of the Directors, no provision for the guarantee contracts was recognised in the consolidated financial statement for the year as the default risk is low.

In addition, as at 31 December 2016, the Company has provided for its proportionate guarantee of S\$2.1 million (approximately HK\$11.3 million) to a bank in connection with banking facilities granted to Corporate Residence Pte Ltd, a company which is 90% owned by SingHaiyi Group Limited and 10% by the Group.

### Pledge of Assets

The following assets are pledged to certain banks and a financial institution as securities to obtain banking facilities granted to the Group and mortgage facilities granted to certain property buyers at the end of the reporting period:

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Investment properties	461,439	774,684
Investment properties classified as held for sale	28,818	–
Property, plant and equipment	11,664	11,975
Pledged bank deposits	12,794	39,908
Financial assets at fair value through profit or loss	–	8,177
	<u>514,715</u>	<u>834,744</u>

In addition, the shares of certain subsidiaries are pledged as securities to obtain certain banking facilities granted to the Group as at 31 December 2015.

### Foreign Exchange Exposure

The revenues, expenses, assets and liabilities are denominated substantially in Hong Kong dollars, U.S. dollars, Singapore dollars, Renminbi and Japanese Yen of respective group entities. Due to the currency peg of the Hong Kong dollars to the U.S. dollars, the exchange rate between these two currencies has remained stable and thus the Group currently does not implement any hedging or other alternatives. Going forward, the Group may formulate a foreign currency hedging policy to provide a reasonable margin of safety for its exposure to Singapore dollars, Renminbi and Japanese Yen through transactions, assets and liabilities should the need arise.

### Human Resources

Remuneration packages are generally structured with reference to prevailing market terms and individual qualifications. Salaries and wages are normally reviewed on an annual basis based on performance appraisals and other relevant factors. Apart from salary payments, there are other staff benefits including mandatory provident fund, medical insurance and performance-related bonuses. The Company has received Good MPF Employer Award for 2015-16 issued by Mandatory Provident Fund Authority in recognition of its compliance with employer's statutory obligations and provision of better retirement protection for employees. Share options may also be granted to eligible employees of the Group. Total staff costs, including Directors' emoluments during the year, amounted to HK\$22.1 million (Correspondence Period: HK\$21.4 million).

As at 31 December 2016, the Group had 40 employees.

### **Outlook and Prospects**

The Group will continue to be principally engaged in the business of property development, property investment and management and hotel operation, and look for investment opportunities which strengthen profitability under the acceptable risk in Hong Kong, the PRC and overseas markets.

### **The PRC**

The recent successful bids for land parcels complemented the Group's strategy in expanding its business operation in Henan Province, the PRC. Thus, the Board will continue to bid for land use rights of other selective land parcels in the PRC with focus on Zhengzhou City, Henan Province and other first and second tier cities in the PRC in the coming few years. Furthermore, the Company will leverage on the PRC property development and investment experience of its management team to seek development in suitable projects with potential to deliver value to its Shareholders. In addition to existing business partner, the Company will continue to seek potential partners' cooperation to explore capital resources, reduce capital investment at an early stage and facilitate project development. The management remains cautiously optimistic on the long-term prospects of the real estate industry and will quicken its property development and sales of its development projects in the PRC through making use of its own advantages and leveraging on the national network and business resources of Zensun. The synergistic effect brought by Zensun will improve the position of the Group in the real estate industry in PRC.

### **The USA**

In the USA, the Group has 14.8% equity interest in a NYSE-listed REIT, GMR and 99% equity interest in an USA OTC listed REIT, AHR, both are operated and managed by IAM, the 85%-owned REIT management arm of the Group, led by a specialised team of highly-experienced professionals with deep knowledge in the USA real estate market.

#### *1. GMR*

As mentioned above, the Group's percentage holding in the issued share capital of GMR was reduced to approximately 14.8% and the Group has continued providing management services and receiving recurring management fees directly to and from GMR pursuant to the revised management agreement between GMR and IAM after the GMR Offering. It is expected that future fund raising of GMR will further increase its capital base which in return increases the management fee income to be received from GMR.

## 2. AHR

AHR was listed on the OTC in 2010. AHR is currently 99%-controlled by the Company and owns a portfolio of single-family rentals primarily in Texas, Florida, Georgia and North Carolina. With the Group's strategy in seeking for higher-than-average annualised yield, the Group revisits the current properties portfolio of AHR and diversifies its investment from single family housing to senior housing communities in order to seize the potential opportunity for the current strong demand on retirement communities and elderly care industries in the USA. Subsequently in February 2017, the Group has entered into two agreements to acquire two senior housing communities in USA, namely, the Oxford Grand McKinney and the Glen Carr House for a total consideration of US\$27.6 million (approximately HK\$213.7 million) in expanding AHR properties portfolio.

### Other Operations

The Group remains cautious on Singapore property market and does not expect to make a material investment in this market in the foreseeable future. For the non-core Japan hotel business, while the Group is seeking potential buyers to dispose the hotels or operation to enable the Group to deploy its resources in the most efficient way, it is actively seeking ways to enhance its overall profitability with a view to enabling the operations to be self-sustainable.

### Overall

The Company will make use of the Group's financial, human and technological resources to enhance its portfolio, asset base and brand image.

## 3. WORKING CAPITAL

The Directors are of the opinion that, after taking into account the expected completion of the Acquisitions and the financial resources and the banking facilities available to the Group (including the Financial Assistance) and in the absence of unforeseen circumstances, the Group will have sufficient working capital to meet its requirements for at least 12 months from the date of this circular.

## 4. INDEBTEDNESS STATEMENT

As at the close of business on 30 April 2017, being the latest practicable date for the purpose of this indebtedness statement prior to the printing of this circular, the Group has outstanding borrowings of approximately HK\$6,538.2 million, comprising mortgage loans of approximately HK\$62.5 million, bank loans of approximately HK\$584.5 million and loans and amounts from related companies of approximately HK\$5,891.3 million. The Group's banking facilities and financial guarantees in respect of mortgage facilities provided to the Group's properties buyers were secured by certain land and buildings, investment properties, properties under development for sale and bank deposits of the Group with carrying value of approximately HK\$1,033.2 million.

As at 30 April 2017, the Group provided financial guarantees in respect of mortgage facilities provided by certain banks in connection with the mortgage loans entered into by buyers of the Group's properties amounting to approximately HK\$499.0 million. These guarantees will be released upon the earlier of (i) the satisfaction of the mortgage loan by the buyers of the property; and (ii) the issuance of the property ownership certificate for the mortgage property and the completion of the deregistration of the mortgage.

In addition, as at 30 April 2017, the Group provided a financial guarantee to a bank in respect of banking facilities granted to a company which is 90% owned by SingHaiyi Group Limited and 10% by the Group. The aggregate amount that could be required to be paid if the guarantee was called upon is approximately HK\$11.7 million.

Save as aforesaid and apart from the intra-group liabilities, as at the close of business on 30 April 2017, the Group did not have outstanding mortgages, charges, debentures or other loan capital, bank overdrafts or loans, other similar indebtedness, finance lease or hire purchase commitments, liabilities under acceptance or acceptance credits, guarantees or other material contingent liabilities.



## 1. RESPONSIBILITY STATEMENT

This circular, for which the Directors collectively and individually accept full responsibility, includes particulars given in compliance with the Listing Rules for the purpose of giving information with regard to the Group. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this circular is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this circular misleading.

## 2. INTERESTS OF DIRECTORS

### (a) Interest in the Shares, underlying Shares and debentures of the Company and its associated companies

As at the Latest Practicable Date, the interests and short positions of the Directors and the chief executive of the Company in the Shares, underlying Shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which (i) were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provision of the SFO); or (ii) were required, pursuant to section 352 of the SFO, to be entered in the register of the Company referred to therein; or (iii) were required, pursuant to the Model Code for Securities Transactions by Directors of Listed Companies set out in Appendix 10 to the Listing Rules, to be notified to the Company and the Stock Exchange, were as follows:

#### Ordinary Shares of the Company

Name of Director	Capacity in which interests are held	Number of Shares held	Approximate percentage of the issued share capital of the Company (%)
Mr. Zhang	Spousal Interest ( <i>Note 2</i> )	3,579,612,209	57.95
Ms. Huang	Interest of controlled corporation ( <i>Note 1</i> )	3,579,612,209	57.95

*Notes:*

- (1) These Shares are owned by Joy Town Inc., which is wholly and beneficially owned by Ms. Huang.
- (2) Mr. Zhang (chairman, chief executive officer and executive Director of the Company) is the spouse of Ms. Huang, he is deemed to be interested in 3,579,612,209 Shares.

Save as disclosed above, as at the Latest Practicable Date, none of the Directors and the chief executive of the Company had any interest or short position in the Shares, underlying Shares or debentures of the Company or any associated corporation (within the meaning of Part XV of the SFO) which (i) were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provision of the SFO); or (ii) were required, pursuant to Section 352 of the SFO, to be entered in the register of the Company referred to therein; or (iii) were required, pursuant to the Model Code for Securities Transactions by Directors of Listed Companies set out in Appendix 10 to the Listing Rules, to be notified to the Company and the Stock Exchange.

**(b) Interests in assets**

As at the Latest Practicable Date, none of the Directors had any interest, direct or indirect, in any asset which has been, since 31 December 2016, being the date to which the latest published audited financial statements of the Company were made up, acquired or disposed of by or leased to any member of the Group, or was proposed to be acquired or disposed of by or leased to any member of the Group.

**(c) Interests in contracts**

As at the Latest Practicable Date, no contracts or arrangements were subsisting in which a Director was materially interested and which were significant in relation to the business of the Group.

**(d) Interests in competing business**

As at the Latest Practicable Date, none of the Directors was interested in any business, which competed or was likely to compete, either directly or indirectly, with the Group's businesses except that Mr. Zhang and Ms. Huang are interested in Zensun, Henan Zensun Corporate Development Group Limited\* (河南正商企業發展有限責任公司) and/or their subsidiaries/associated companies which are engaged in construction, property development and related business in the PRC.

As the Board of Directors of the Company is independent of the boards of these companies, the Company has therefore been capable of carrying on its businesses independently of, and at arm's length from, the above businesses.

**(e) Directors' service contracts**

As at the Latest Practicable Date, none of the Directors has any existing or proposed service contract with any member of the Group which is not expiring or terminable by the Group within one year without payment of compensation (other than normal statutory obligations).

### 3. INTERESTS OF SUBSTANTIAL SHAREHOLDERS

As at the Latest Practicable Date, so far as was known to the Directors and the chief executive of the Company, the persons (other than the Directors and chief executives of the Company) who had an interest or short position in the Shares or underlying Shares which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who were recorded in the register required to be kept by the Company under section 336 of the SFO were as follows:

Name of Shareholder	Nature of interests	Number of Shares held	Approximate percentage of the issued share capital of the Company (%)
Joy Town Inc.	Beneficial owner ( <i>Note 1</i> )	3,579,612,209	57.95
Chan Heng Fai	Beneficial owner ( <i>Note 2</i> )	322,580,166	5.22
Chan Yoke Keow	Beneficial owner ( <i>Note 2</i> )	322,580,166	5.22

*Note:*

- (1) Ms. Huang is the sole director and shareholder of Joy Town Inc.
- (2) These Shares are owned by Chan Heng Fai and Chow Yoke Keow. Chan Heng Fai is the spouse of Chan Yoke Keow, they are deemed interest in the Shares held by each other.

Save as disclosed above, as at the Latest Practicable Date, the Directors and chief executives of the Company were not aware of any person (other than the Directors and chief executives of the Company) who had an interest or short position in the Shares or underlying Shares which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who were recorded in the register required to be kept by the Company under section 336 of the SFO.

Save as disclosed above, as at the Latest Practicable Date, none of the Directors or proposed Directors was a director or employee of a company which had an interest or short position in the Shares or underlying Shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO.

### 4. MATERIAL LITIGATION

As at the Latest Practicable Date, no member of the Group was engaged in any litigation or arbitration of material importance and there was no litigation or claim of material importance known to the Directors to be pending or threatened against any member of the Group.

## 5. MATERIAL CONTRACTS

The following contracts (not being contracts entered into in the ordinary course of business) were entered into by members of the Group within two years immediately preceding up to and including the Latest Practicable Date:

- (a) On 3 August 2015, GMR entered into a sale and purchase agreement with Associates Properties, LP (supplemented on 4 September 2015), pursuant to which GMR has agreed to acquire and the vendor has agreed to dispose of, an office/surgery centre named as West Mifflin Office and Surgery Center located at 9970 Mountain View Drive, West Mifflin, Pennsylvania, United States for a purchase price of US\$10.75 million. The acquisition was completed in September 2015;
- (b) On 30 September 2015, GMR entered into a sale and purchase agreement with Star Medreal, LLC, pursuant to which GMR has agreed to acquire and the vendor has agreed to dispose of, a hospital named as Star Medical Center Hospital located at 4100 Mapleshade Lane, Plano, Texas 75075, United States for a purchase price of US\$17.5 million. The acquisition was completed in January 2016;
- (c) On 2 October 2015, the Company entered into a sale and purchase agreement with Ms. Huang, pursuant to which Ms. Huang has agreed to dispose of and the Company has agreed to acquire of the entire interest in Vigor Capital Holdings Limited, which indirectly held a property development project in the PRC for a consideration of HK\$405 million to be satisfied by issuing of 1,350,000,000 ordinary shares of the Company to Ms. Huang's nominee, Joy Town Inc. The acquisition was completed in November 2015;
- (d) On 6 October 2015, GMR entered into a sale and purchase agreement with R&K Healthcare Real Estate, L.L.C., pursuant to which GMR has agreed to acquire and the vendor has agreed to dispose of, a hospital named as Crescent Medical Centre located at 2600 West Pleasant Run Road, Lancaster, Texas 75146, United States, for a purchase price of US\$20.5 million. The acquisition was subsequently lapsed;
- (e) On 14 December, 2015, GMR entered into a sale and purchase agreement with 6 sellers, pursuant to which GMR has agreed to acquire and the sellers have agreed to dispose of, a six building, 52,266 square foot medical clinic portfolio for a purchase price of US\$20.0 million. Five of the facilities are located in Tennessee and one facility is located in Mississippi. The acquisition was completed in December 2015;
- (f) On 8 January 2016, GMR entered into a sale and purchase agreement with Marina Towers LLC, pursuant to which, the vendor shall sell and GMR shall acquire a hospital named "Marina Towers" located at 709 South Harbor City Boulevard, Melbourne, Florida 32901, United States, for a purchase price of US\$15.5 million. The acquisition was completed in March 2016;

- (g) On 23 February 2016, GMR entered into a sale and purchase agreement with Cherry Hills Real Estate, LLC, pursuant to which, the vendor shall sell and GMR shall acquire an ambulatory surgery center and medical office building located in Westland, Michigan, United States, for a purchase price of US\$4.75 million. The acquisition was completed in March 2016;
- (h) On 19 April 2016, GMR entered into a sale and purchase agreement with Paper Mill Partners, L.P. and Ridgewood Surgery Center, L.P., pursuant to which, the vendors shall sell and GMR shall acquire a 17,000 square-foot medical office building and a 6,500 square-foot eye surgery center located at Wyomissing, United States, for an aggregate consideration of approximately US\$9.2 million. The acquisition was completed in July 2016;
- (i) On 12 May 2016, the Company entered into subscription agreements with 8 subscribers pursuant to which the subscribers have conditionally agreed to subscribe for, and the Company has conditionally agreed to allot and issue to the subscribers, an aggregate of 795,400,000 Shares in cash at subscription price of HK\$0.20 per subscription share, subject to a lock-up period of six months. The transaction was completed in May 2016;
- (j) On 23 May 2016, the Company, Hotel Room Xpress Pte. Ltd., Heng Fung Capital Company Limited and Xpress Credit Limited entered into a share purchase agreement with Ernest W. Moody Revocable Trust whereby the Group has agreed to sell and the purchaser has agreed to purchase of 8,031,664 shares of RSI International Systems Inc. for cash consideration of approximately CAD1.49 million. The transaction was completed in June 2016;
- (k) On 28 June 2016, GMR, IAM, Global Medical REIT LP, a Delaware limited partnership, and Wunderlich Securities, Inc, entered into a underwriting agreement in relation to the offer and sale of Shares of GMR; and
- (l) On 14 February 2017, American Senior Housing REIT, Inc, an indirect 98.82% owned subsidiary of the Company, has entered into two agreements with two independent third parties, CBC Oxford McKinney, LLC and Oxford Derby Memory Care, LLC to acquire two senior housing communities in the U.S., namely, the Oxford Grand McKinney and the Glen Garr House, for a consideration of US\$17,050,000 and a consideration US\$10,500,000 respectively. The transaction was completed in April 2017.

## 6. MATERIAL ADVERSE CHANGE

As at the Latest Practicable Date, the Directors were not aware of any material adverse change in the financial or trading position of the Group since 31 December 2016, being the date to which the latest published audited consolidated financial statement of the Company were made up.

**7. GENERAL**

- (a) The registered and principal office of the Company is situated at 24/F., Wyndham Place, 40-44 Wyndham Street, Central, Hong Kong.
- (b) The share registrar of the Company is Tricor Friendly Limited, which is situated at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong.
- (c) The joint secretaries of the Company are Mr. Chan Chi Keung, who is a member of Hong Kong Institute of Certified Public Accountants and Mr. Yuen Ping Man, who is a fellow member of the Institute of Chartered Secretaries and Administrators (U.K.) and of the Hong Kong Institute of Chartered Secretaries.
- (d) The English text of this circular shall prevail over the Chinese text in case of inconsistency.

**8. DOCUMENTS AVAILABLE FOR INSPECTION**

Copies of the following documents will be made available for inspection during normal business hours from 9:00 a.m. to 6:00 p.m. (save for Saturdays and public holidays) at the principal place of business of the Company in Hong Kong, from the date of this circular, up to and including 3 July 2017.

- (a) the articles of association of the Company;
- (b) the annual reports of the Company for the nine months ended 31 December 2015 and for the year ended 31 December 2016;
- (c) the material contracts referred to in the paragraph headed "Material Contracts" in this appendix;
- (d) a copy of each circular issued pursuant to the requirements set out in Chapters 14 and/or 14A of the Listing Rules which has been issued since 31 December 2016 being the date of the latest published audited accounts; and
- (e) this circular.